

Niagara Wheatfield Central School District

Long Range Financial Analysis

Data Driven Fiscal Planning



R. G. Timbs, Inc. is Registered with:





Dr. Rick Timbs
President/CEO
R. G. Timbs, Inc.

Expert@rgtimbsinc.net

March 2023

School District:
Finance
Strategic Plans
Leadership
Educational
Development

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Data Sources:

- State Aid Data form the State Education Department (SED)(NYSED)
- District Submissions to SED of the Form ST-3 (3 years prior)
- NYSED website aid calculations
- School District's External Auditor Reports/Recommendations
- Documents of Capital Expenses and Budget Calculations
- Buses and Capital Projects Data:
 - •Bonds, Bond Anticipation Notes
 - •Use of Capital Reserves
 - •Debt Service Schedules
 - •Related State Aid
 - •Federal Grants-CRRSA and ARPA
- Examination of Tax Cap Calculations
- Examination of PILOT Calculations
- Reports of the Comptroller of the State of New York (OSC)
- Projected Teachers Retirement System Rates and Employees Retirement System Rates
- •Interviews with the Assistant Superintendent of Finance and Management



	N	iagara Whe	atfield						
Analysis of Fund Balances and Reserves									
Restricted Fund Balance:	June 2021	June 2022	June 2023	June 2024	June 2025	June 2026	June 2027		
Workers' Compensation Reserve	\$1,488,954	\$1,689,438	\$1,349,169	\$1,349,169	\$1,349,169	\$1,349,169	\$1,349,169		
Unemployment Insurance Reserve	\$0	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000		
Reserve for Retirement Contributions ERS	\$2,224,790	\$2,231,252	\$1,531,252	\$1,531,252	\$1,531,252	\$1,531,252	\$1,531,252		
Reserve for Retirement Contributions TRS	\$779,694	\$1,169,947	\$869,947	\$869,947	\$869,947	\$869,947	\$869,947		
Reserve for Property Loss	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Reserve for Liability Claims	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Insurance Reserve	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Reserve for Tax Certiorari	\$0	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000		
Reserve for Employee Benefits and Accrued Liabilities	\$1,031,323	\$931,658	\$931,658	\$931,658	\$931,658	\$931,658	\$931,658		
2017 Capital Improvements Reserve (Amount=\$6,000,000)		\$194,751	\$194,632	\$194,632	\$194,632	\$194,632	\$194,632		
2019 Capital Improvements Reserve (Amount=\$6,000,000)	\$4,871,412	\$4,623,263	\$0	\$0	\$0	\$0	\$0		
2022 Capital Improvements Reserve (Amount=\$10,000,000)		\$10,000,000	\$2,443,382	\$2,443,382	\$2,823,263	\$2,823,263	\$2,823,263		
2017 Capital Transportation Reserve (Amount=\$2,000,000)	\$594,875	\$119	\$0	\$0	\$0	\$0	\$0		
2018 Capital Transportation Reserve (Amount=\$2,000,000)	\$2,036,260	\$1,734,330	\$924,449	\$114,449	\$0	\$0	\$0		
2021 Capital Transportation Reserve (Amount=\$3,000,000)	\$3,000,000	\$3,000,975	\$3,000,975	\$3,000,975	\$2,215,424	\$1,315,424	\$415,424		
2021 Capital Technology Reserve (Amount=\$2,000,000)	\$2,000,000	\$2,000,650	\$1,200,650	\$600,650	\$650	\$0	\$0		
2022 Capital Technology Reserve (Amount=\$3,000,000)			\$500,000	\$500,000	\$500,000	\$0	\$0		
Reserve for Repairs	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Reserve for Debt	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Other Restricted Fund Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Total Restricted Fund Balance	\$18,027,307	\$27,926,383	\$13,296,114	\$11,886,114	\$10,765,995	\$9,365,345	\$8,465,345		
	Change Fro	om Previous	(\$14,630,268)	(\$1,410,000)	(\$1,120,119)	(\$1,400,650)	(\$900,000)		



		Ni	agara Wheatfi	eld							
State Aid Source		Year 1	2022 to 23	Year 2	2023 to 24	Year 3	2024 to 25	Year 4	2025 to 26	Year 5	2026 to 27
Aid Descriptions	2021-22	2022-23	Difference	2023-24	Difference	2024-25	Difference	2025-26	Difference	2026-27	Difference
FOUNDATION AID	\$21,975,685	\$22,898,309	\$922,624	\$24,831,625	\$1,933,316	\$25,576,574	\$744,949	\$26,343,871	\$767,297	\$27,134,187	\$790,316
TRANSPORTATION AID W/O SUMMER	\$3,497,591	\$3,811,274	\$313,683	\$4,258,771	\$447,497	\$4,258,771	\$0	\$4,258,771	\$0	\$4,258,771	\$0
BUILDING AID	\$4,142,819	3,998,751	(\$144,068)	4,041,726	\$42,975	3,845,450	(\$196,276)	4,659,812	\$814,362	6,981,037	\$2,321,225
BOCES AID	\$3,099,182	\$3,077,017	(\$22,165)	\$3,342,402	\$265,385	\$3,342,402	\$0	\$3,342,402	\$0	\$3,342,402	\$0
PUBLIC EC HIGH COST AID	\$670,547	\$683,874	\$13,327	\$570,055	(\$113,819)	\$570,055	\$0	\$570,055	\$0	\$570,055	\$0
PRIVATE EXCESS COST AID	\$917,928	\$823,404	(\$94,524)	\$955,685	\$132,281	\$955,685	\$0	\$955,685	\$0	\$955,685	\$0
SOFTWARE AID	\$60,759	\$59,666	(\$1,093)	\$58,452	(\$1,214)	\$58,452	\$0	\$58,452	\$0	\$58,452	\$0
LIBRARY MATERIALS AID	\$25,350	\$13,371	(\$11,979)	\$24,388	\$11,017	\$24,388	\$0	\$24,388	\$0	\$24,388	\$0
TEXTBOOK AID	\$203,915	\$212,322	\$8,407	\$208,710	(\$3,612)	\$208,710	\$0	\$208,710	\$0	\$208,710	\$0
HARDWARE & TECHNOLOGY AID	\$69,691	\$66,509	(\$3,182)	\$65,155	(\$1,354)	\$65,155	\$0	\$65,155	\$0	\$65,155	\$0
UNIV PREKINDERGARTEN AID	\$735,995	\$830,208	\$94,213	\$1,139,577	\$309,369	\$1,139,577	\$0	\$1,139,577	\$0	\$1,139,577	\$0
TOTAL AID	\$35,399,462	\$36,474,705	\$1,075,243	\$39,496,546	\$3,021,841	\$40,045,219	\$548,672	\$41,626,878	\$1,581,660	\$44,738,419	\$3,111,541
OVERALL Aid Increase/ Decrease without UPK	\$34,663,467	\$35,644,497	\$981,030	\$38,356,969	\$2,712,472	\$38,905,642	\$548,672	\$40,487,301	\$1,581,660	\$43,598,842	\$3,111,541

Assumptions

Revenues:

Estimates for Tax Levy Are 2.18% (Cap) and 2% thereafter State Aid 2023-24 Significant Increase, Thereafter Stable Increase Stable Transportation Aid

Scenario 1

Building Aid follows Debt Service Schedule* Federal Aid remains Stable

Expenditures:

Follow contractual Obligations No notable changes in staff patterns Stable ERS and TRS increased costs*



Niagara Wheatfield										
5 Year Financial Projections										
Fiscal Year Ending June 30: Budget 2022 2023 2024 2025 2026 2027										
REVENUES:		1.99%	2.18%	2.00%	2.00%	2.00%				
Real Property Taxes	\$34,720,519	\$35,411,457	\$36,183,427	\$36,907,095	\$37,645,237	\$38,398,142	10.6%			
PILOT (based on current agreements)	\$1,812,621	\$1,766,698	\$1,558,531	\$1,558,531	\$1,558,531	\$1,558,531				
State Aid	\$26,941,496	\$26,055,379	\$29,243,705	\$29,988,654	\$30,755,951	\$31,546,267				
Building Aid	\$4,142,819	\$3,998,751	\$4,041,726	\$3,845,450	\$4,659,812	\$6,981,037				
Transportation Aid	\$3,497,591	\$3,811,274	\$4,258,771	\$4,258,771	\$4,258,771	\$4,258,771				
Federal Aid	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000				
Interfund Transfers (Power Authority)	\$594,751	\$800,000	\$800,000	\$800,000	\$800,000	\$800,000				
Other	\$4,472,804	\$5,378,269	\$5,378,269	\$5,378,269	\$5,378,269	\$5,378,269				
Total Revenues	\$76,782,601	\$77,821,828	\$82,064,429	\$83,336,770	\$85,656,571	\$89,521,017	16.6%			
Amount of Change Year to Year		\$1,039,227	\$4,242,601	\$1,272,341	\$2,319,802	\$3,864,446				

Tax Levy % Increase is an example only and does not represent at Tax Cap calculation

Scenario 1

Total Revenues	\$76,782,601	\$77,821,828	\$82,064,429	\$83,336,770	\$85,656,571	\$89,521,017	16.6%
Amount of Change Year to Year		\$1,039,227	\$4,242,601	\$1,272,341	\$2,319,802	\$3,864,446	
EXPENSES:	Budget 2022	2023	2024	2025	2026	2027	R.G. TIMBS
General Support							
Salaries	\$3,303,767	\$3,625,266	\$3,783,540	\$3,916,491	\$4,054,759	\$4,198,558	27.1%
Other	\$4.270.631	\$4.390.480	\$4.814.859	\$4.908.222	\$5,003,453	\$5,100,588	19.4%
Instruction							
Salaries	\$29,528,211					\$35,428,854	
Other	\$12,027,739	\$13,238,445	\$15,202,209	\$15,954,985	\$16,745,399	\$17,575,335	46.1%
Transportation							
Salaries	\$2,683,435	\$2,502,966	\$2,603,085	\$2,707,208	\$2,815,497	\$2,928,116	9.1%
Other	\$2,496,215	\$2,547,385	\$2,664,530	\$2,762,932	\$2,865,269	\$2,971,700	19.0%
Employee Benefits							
Retirement	\$4,583,596	\$3,840,835	\$4,128,135	\$4,297,657	\$4,474,629	\$4,699,512	
Social Security	\$2,742,176	\$2,767,461	\$2,948,969	\$3,066,614	\$3,189,879	\$3,348,445	22.1%
Workers' Compensation	\$981.373	\$783,700	\$815,048	\$829,229	\$842,570	\$859,421	
Health	\$10,116,310	\$10,089,089	\$10,694,434	\$11,272,035	\$11,847,452	\$12,558,299	24.1%
Other	\$359,836	\$100,000	\$102,000	\$101,920	\$100,715	\$102,729	
Buildings - Principal	\$4,990,946	\$4,895,739	\$4,534,644	\$4,515,659	\$4,698,898	\$5,706,237	
Interest	\$1,013,272	\$1,096,445	\$1,469,047	\$1,269,566	\$2,840,309	\$3,075,487	
Interfund Transfers (4408-\$90,000, sch lch-\$75,0	\$125,000	\$165,000	\$165,000	\$165,000	\$165,000	\$165,000	
Debt Service - RAN/TAN - Interest	\$0	\$0	\$0	\$0	\$0	\$0	
Total Expenses	\$79,222,507	\$79,826,137	\$84,872,499	\$88,121,287	\$93,418,523	\$98,718,282	24.6%
Amount of Change Year to Year		\$603,630	\$5,046,362	\$3,248,788	\$5,297,237	\$5,299,759	

Scenario 1



			R.G. TIMBS INC.						
	Fiscal Year Ending June 30:	Budget 2022	2023	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>		
	Total Revenues	\$76,782,601	\$77,821,828	\$82,064,429	\$83,336,770	\$85,656,571	\$89,521,017	16.6%	
	Amount of Change Year to Year		\$1,039,227	\$4,242,601	\$1,272,341	\$2,319,802	\$3,864,446		
	Total Expenses	\$79,222,507	\$79,826,137	\$84,872,499	\$88,121,287	\$93,418,523	\$98,718,282	24.6%	
	Amount of Change Year to Year		\$603,630	\$5,046,362	\$3,248,788	\$5,297,237	\$5,299,759		
(\$19,461,038)	Adjustments (Carry Over, etc.) Adjustments Planned Use of Reserves	\$5,967,16	\$4,481,45 (\$14,630,268	7				451 000)	Does NOT include the Additional Use of Reserves for Zero-
	4% of Expenses	\$3,193,04	\$3,394,90	\$3,533,3	50 ° \$3,758,0	29 \$3,969,	952 \$3,969,	,952	Emission Bus Purchases
	Assigned Approriated Fund Balance Assigned Unappropriated Unassigned Fund Balance	\$2,004,30 \$1,604,23 \$3,193,04	-	\$1,604,2	38 \$1,604,2	\$1,604,	238 \$1,604	,238	Does NOT include Additional Use of Reserves for Bus Garage Renovations
	Reserved Fund Balance	\$27,926,38	3 -\$19,703,68	89 <mark>™\$17,860,6</mark>	71 * \$13,248,1	16 2 → \$6,919,	708 × \$1,303,	,894	
	Total Fund Balance June 30	\$38,059,785	\$25,906,65	9 \$26,170,04	10 \$24,746,8	55 \$20,065,7	704 \$14,449,	890	_
	Revenue to Expenditure Difference	(\$2,439,906	(\$2,004,30	9) (\$2,808,0	70) (\$4,784,5	17) (\$7,761,9	952) (\$9,197,2	265)	J

Assumptions

Revenues:

Estimates for Tax Levy 2.18% (Cap) then 2.25% Thereafter State Aid 2023-24 Significant Increase, Thereafter Stable Increase Stable Transportation Aid

Scenario 2

Building Aid follows Debt Service Schedule*

Federal Aid remains Stable

Expenditures:

Follow contractual Obligations
No notable changes in staff patterns
Stable ERS and TRS increased costs*



Niagara Wheatfield										
5 Year Financial Projections										
Fiscal Year Ending June 30: Budget 2022 2023 2024 2025 2026 2027										
REVENUES:		1.99%	2.18%	2.25%	2.25%	2.25%				
Real Property Taxes	\$34,720,519	\$35,411,457	\$36,183,427	\$36,997,554	\$37,829,999	\$38,681,174	11.4%			
PILOT (based on current agreements)	\$1,812,621	\$1,766,698	\$1,558,531	\$1,558,531	\$1,558,531	\$1,558,531				
State Aid	\$26,941,496	\$26,055,379	\$29,243,705	\$29,988,654	\$30,755,951	\$31,546,267				
Building Aid	\$4,142,819	\$3,998,751	\$4,041,726	\$3,845,450	\$4,659,812	\$6,981,037				
Transportation Aid	\$3,497,591	\$3,811,274	\$4,258,771	\$4,258,771	\$4,258,771	\$4,258,771				
Federal Aid	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000				
Interfund Transfers (Power Authority)	\$594,751	\$800,000	\$800,000	\$800,000	\$800,000	\$800,000				
Other	\$4,472,804	\$5,378,269	\$5,378,269	\$5,378,269	\$5,378,269	\$5,378,269				
Total Revenues	\$76,782,601	\$77,821,828	\$82,064,429	\$83,427,228	\$85,841,333	\$89,804,049	17.0%			
Amount of Change Year to Year		\$1,039,227	\$4,242,601	\$1,362,799	\$2,414,105	\$3,962,716				

Tax Levy % Increase is an example only and does not represent at Tax Cap calculation

Scenario 2



		Niagara Wheatfield R.G. TIMBS	INC.
		5 Year Financial Projections	
	Fiscal Year Ending June 30:	<u>Budget 2022</u> <u>2023</u> <u>2024</u> <u>2025</u> <u>2026</u> <u>2027</u>	
	Total Revenues	\$76,782,601 \$77,821,828 \$82,064,429 \$83,427,228 \$85,841,333 \$89,804,049 17.0%	
	Amount of Change Year to Year	\$1,039,227 \$4,242,601 \$1,362,799 \$2,414,105 \$3,962,716	
	Total Expenses	\$79,222,507 \$79,826,137 \$84,872,499 \$88,121,287 \$93,418,523 \$98,718,282 24.6%	
	Amount of Change Year to Year	\$603,630 \$5,046,362 \$3,248,788 \$5,297,237 \$5,299,759	
(\$19,461,038)	Adjustments (Carry Over, etc.) Adjustments Planned Use of Reserves	\$5,967,168 \$4,481,451 \$4,481,451 \$4,481,451 \$4,481,451 \$4,481,451 Does NOT included to the control of the contr	of
	4% of Expenses	\$3,193,045 \$3,394,900 \$3,533,350 \$3,758,029 \$3,969,952 \$3,969,952 Emission Bus Pu	ırchases
	Assigned Approriated Fund Balance Assigned Unappropriated Unassigned Fund Balance	\$2,004,309 \$2,808,070 \$4,694,058 \$7,577,190 \$8,914,233 \$8,914,233 Additional Use of \$1,604,238 \$1,6	of s
	Reserved Fund Balance	\$27,926,383 \$19,703,689 \$17,951,130 \$13,523,382 \$7,477,960 \$2,145,178	
	Total Fund Balance June 30	\$38,059,785 \$25,906,659 \$26,170,040 \$24,837,314 \$20,340,924 \$15,008,142	
	Revenue to Expenditure Difference	(\$2,439,906) (\$2,004,309) (\$2,808,070) (\$4,694,058) (\$7,577,190) (\$8,914,233)	

The Financial Status of the District is Strong ...And should remain very strong through 2026-27



RECOMMENDATIONS

Strategically and Operationally Examine Long Range Budget Implications...

Maintain a stable the budget by tracking expenses and revenues:

- a) Re-Examine 2022-23 budget for fund balances (Carry Over/Reallocations).
- b) Budget process is always difficult due to the number of assumptions (Extrapolate cost estimates). Update estimates as possible for both Revenues and Expenses.
- c) Attempts for <u>cost reductions</u> should be examined (those away from student programs <u>first</u>) to mitigate escalation of expenses.
- d) Reevaluate purchases and staff need. Examine the possibility of attrition and breakage, where possible but monitor certain labor scarcity issues.
- e) Monitor Long-term Expenditures to the financial plan and limitations on Revenues
- f) <u>Develop a Long-Range thoughtful plan to prepare for possible State Fiscal Funding Cliff</u> 2024-25 and beyond

RECOMMENDATIONS

Strategically and Operationally Examine Long Range Budget Implications...



- 2. Annually reevaluate Reserve and Fund Balance amounts for sustainability and liabilities. When and if possible:
 - b) When possible, continue to build TRS Reserve to cover potential escalations in cost as labor contracts escalate
 - c) As in the past, build and Use New Capital Reserves to ensure Building Integrity and Eliminate Tax impact of Capital Construction
 - d) As in the past, continue, when possible, to build and Use new Capital Reserves to Eliminate Tax impact of these periodic expenditures (Buses, Vehicles, Equipment, Technology for instance)
- 3. The Longevity of the New Federal Grants could be problematic. Exhibit caution with use of new Federal Funding streams (Fiscal Cliff 2024-25, 2025-26)
- 4. State Aid: Foundation Aid the district currently slated for a ~8.4% Increase in Foundation Aid in 2023-24; then have <u>Save Harmless</u> status; expense driven aid continues in current law.
- 5. The costs associated with the Zero-Emissions bus mandate are expensive-develop a plan
- 6. Monitor the Tax Cap... note growing use of Appropriated Fund Balance and be aware of Super Majority Tax Levy Limit implications. 11

Questions from the Board of Education?

Niagara Wheatfield Central School District



